

GET TO KNOW US



Transforming Africa's Agriculture
and Nutrition Landscape



WHO WE ARE

Sahel Consulting Agriculture and Nutrition Limited is a management consulting firm committed to transforming Africa's agriculture and nutrition landscape.

We partner with government agencies, private sector companies and leading international development organizations to conduct in-depth market research on key value chains, analyze and shape policies, develop strategies, launch innovative businesses and ecosystem solutions, organize convenings and provide training programs that promote sustainable agricultural development across Africa.



**Sustainable
Agriculture**

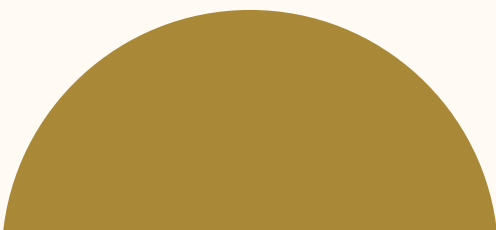
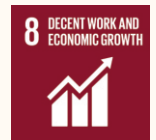


**Ecosystem
Transformation**



**Food & Nutrition
Security**

Our initiatives contribute to achieving the UN sustainable development goals



OUR VISION & MISSION

Our vision is to be recognized as the most trusted consulting partner and point of reference in the African agriculture and nutrition landscape, integral to building effective, resilient and dynamic value chains and attaining food security.

Our mission is to transform Africa's agriculture and nutrition landscape through tailored, innovative and market-based research, strategic advisory services, training and innovative business and ecosystem solutions, thereby impacting communities and achieving sustainable growth.

OUR CORE VALUES



Accountability



Agility



Data - Driven



Excellence



Integrity



Result-Oriented



OUR TECHNICAL COMPETENCE

Experience in the African Agriculture Landscape

We work extensively on projects focused on building the food systems in Africa. We have conducted in-depth market research on key value-chains (livestock, cereals & legumes, fruits & vegetables, edible oils) and, launched and implemented innovative projects in a range of development areas such as seed systems, dairy and livestock, economic empowerment, and climate and early warning, leveraging our deep industry knowledge and network of field experts in consultants communities.

Capable Field Teams

We have established strong relationships with field consultants in local communities across Africa that are engaged for data-intensive consulting projects under the supervision of internal project teams. Our field teams speak the local language, have strong local relationships, and can navigate complex landscapes to obtain valuable insights for the projects. In addition, this model of engaging field teams allows us to be efficient and cost-effective.

Ecosystem Solutions

We have extensive experience in identifying gaps in the agriculture and nutrition sector and proffering innovative solutions and developing viable business models for key actors. Through our tailored research, we have supported the launch of innovative businesses and recommended sustainable strategies for agribusinesses and government institutions. We also partner with key sector actors to engage and build the capacity of stakeholders.

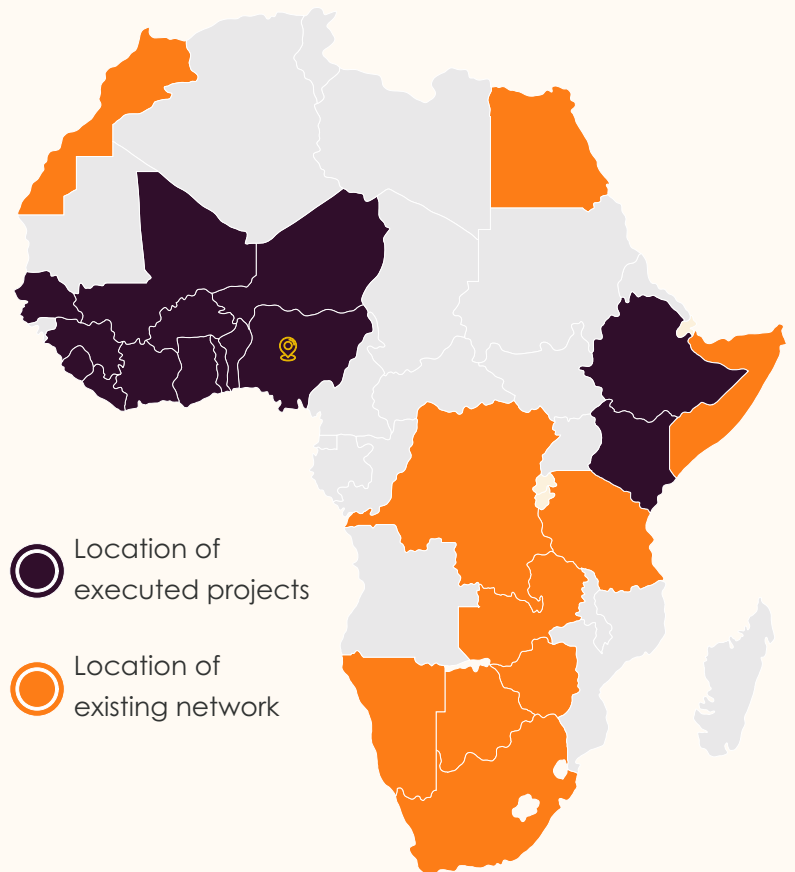
Strong Networks and Credibility

We have built strong networks and relationships with an array of contacts in the private sector, civil society, key government and non-governmental agencies and institutions that can be engaged to access required information for projects.



OUR COVERAGE

We implement projects across West Africa and have footprints in other parts of Africa.



OUR STRATEGIC FOCUS

Strategic Advisory and Consulting

We engage with the private sector and provide a wide range of business advisory services such as business plan development, market analysis and institutional governance and strengthening.

We engage with the government on policy design and implementation, and support development organizations to develop engagement strategies and plans to inform their work in food systems.

We provide strategic advisory to donor organizations intervening in policy, innovation and technology to drive growth in the agricultural sector.

Development Programs

We implement development initiatives focused on transforming agricultural value chains to unlock opportunities for increased income, improve rural livelihoods and develop communities.

We extensively engage with the government, civil society, private sector, and other actors in the food ecosystem to drive growth and accelerate impact.

OUR CORE SERVICES



STRATEGIC ADVISORY AND CONSULTING

We provide a wide range of advisory services and conduct in-dept market research on key agricultural value chains leveraging our deep industry knowledge. Some of our short-term engagements include:

Systems Analysis & Integrated Design (SAID) for Digital Farmers Services in Nigeria

We conducted the SAID analysis for the Bill & Melinda Gates Foundation. The scope of the analysis included a mapping of climate-smart solutions in the landscape for Digital Farmers Services (DFS) and the involvement of women with the goal of developing a roadmap for an integrated DFS for Nigeria to inform subsequent investments in the digitization of the agriculture landscape.

Retrospective Evaluation of Scaling Associated with the Cassava Weed Management Project (CWMP)

We are assessing the extent of private sector scaling of effective herbicides tested during the implementation of the cassava weed management project and examining how the collaboration between the project and the private sector influenced companies' decisions to register and deploy herbicides.

Consumer Insight Study

We are providing an understanding of the overarching question; What are the needs of Shell Foundation's customers living in Nigeria, and what are the key economic drivers to impact their net incomes and contribute to achieving a Living Income through clean energy adoption.

Stakeholder Engagement for Sight and Life's Phytase Launch in Nigeria

We are engaging with regulatory authorities, NGOs, health, and industry stakeholders to sensitize them to Phytase-based foods and chart a way forward for Nigeria's fortification guidelines to include Phytase-based foods. The organization seeks support from us in coordinating and facilitating these engagements.



DEVELOPMENT PROGRAMS

Our programs are focused on addressing some of the complex issues in the agricultural landscape to enhance smallholder farmers' livelihood, promote gender equality and social inclusion through economic empowerment, and build food systems resilience. Some of our high impact programs include:

Early Warning Systems (EWS)

Building Agricultural Systems Resilience through Effective Early Climate Action in Nigeria (2023- 2026)

We are identifying and addressing core gaps in Nigeria's infrastructure for climate early action and related Early Warning Systems (EWS), focusing on risk management and resilience in agriculture and related sectors.



Advancing Local Dairy Development in Nigeria (2020- 2024)

We are building sustainable supply chains and fostering local dairy sourcing in Nigeria. The ALDDN program is improving smallholder dairy farmers' livelihoods in seven states through strategic interventions such as feed and fodder development, animal health care services, artificial insemination, training on good dairy practices, women empowerment and financial inclusion and infrastructure development in rural communities.

We are also implementing innovative solutions in developing seed systems in Africa.



Program for Seed System Innovation for Vegetatively Propagated Crops in Africa (PROSSIVA) (2022- 2027)

We are enhancing the efficiency, productivity, and profitability of vegetatively propagated crop (VPC) seed systems in Africa through research and delivery of innovations that will overcome seed system bottlenecks.



Collaborative Seed Programme (2021 - 2024)

We are enhancing the sustainable income, food, and nutrition security of rural households in Nigeria by facilitating farmer's access to high-quality seeds of improved varieties. The CSP aligns with the National Seed Road Map (NSRM), which aims to establish a competitive, resilient, profitable, innovative, sustainable, and transparent seed sector.

BASICS-II

Building an Economically Sustainable Integrated Cassava Seed System (2020- 2025)

We are transforming the cassava seed sector by providing farmers in Nigeria and Tanzania with affordable, quality-assured seeds via the establishment of an economically viable seed value chain at the breeder, foundation, and certified seed levels. We are implementing the Processor-Associated Seed System Model (PLM) for the project.



OUR RESEARCH AND ADVOCACY

We have written several reports, articles, Op-eds, and Quarterly documents with insights on the landscape.



Articles and Opeds

Aisha Hadejia Writes on Rethinking Food & Nutrition in the Face of Climate Change: A Case for Early Warning Systems in Nigerian Agriculture

November 25, 2023 | admin | News, Research



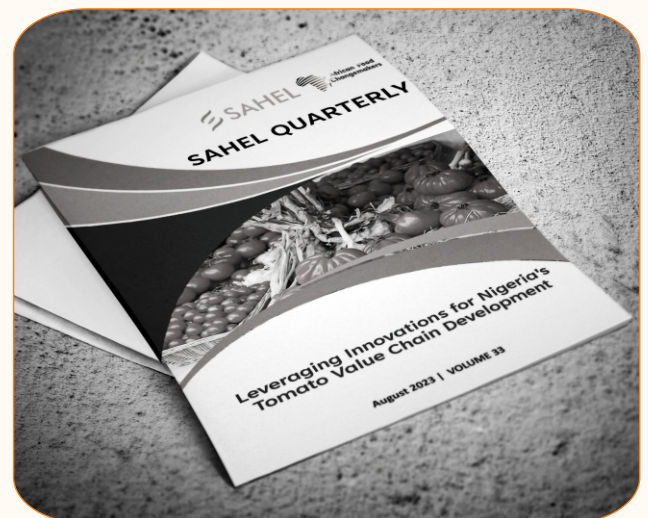
Nigeria's vulnerable food ecosystem: A closer look at the presidential emergency declaration

September 11, 2023 | admin | News, Research



For more information visit sahelconsult.com/articles

Sahel Quarterly

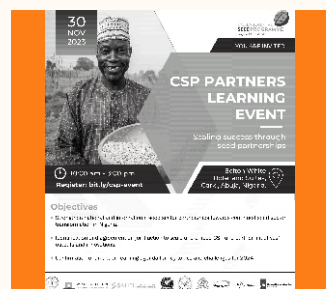
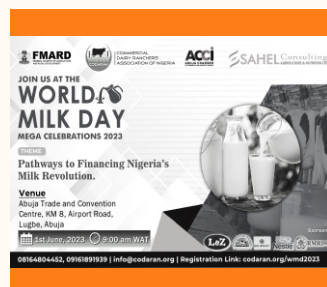


For more information visit sahelconsult.com/quarterlies

CONVENINGS AND WEBINARS

We engage stakeholders in the landscape in thought provoking conversations to foster collaboration and increase impact.

Webinars



Sahel Food Systems Changemakers Conference



We organize the annual Food Systems Changemakers Conference to address the issues of the Nigerian food and agriculture sector. The conference brings together government officials, development partners, agribusiness leaders and industry experts from various value chains to pool ideas for interventions and strategies for creating and supporting sustainable development models to achieve accelerated growth.

For more information visit sahelconsult.com/stakeholder-convenings

For more information visit sahelconsult.com/scc

OUR SCHOLARS' PROGRAM

The Sahel Scholars' Program (SASP) is an initiative under our Corporate Shared Values that educates undergraduate students on the opportunities in the agriculture and nutrition sectors through mentorship, hands-on experience, and scholarships. In partnership with universities, SASP raises awareness about the importance and value of agribusiness education to prepare students for work and leadership in the sector. The program has four components:



Sahel Scholars' Conferences



Four weeks internship at Sahel for selected scholars



Career mentorship for selected scholars



Merit-based scholarships for selected scholars

Selection Process

1. Deans of the Faculties of Agriculture in selected universities provide a list of top 50 students by CGPA in their penultimate academic session.
2. Nominated students undergo multiple levels of assessment:
 - Video submission on a given topic.
 - Completion of a psychometric assessment online.
 - Participation in a panel interview session with Sahel experts.
3. Selected Scholars are invited to participate in the internship program at Sahel.



OUR COMMUNITY EMPOWERMENT INITIATIVE

Through our internal matching fund program, employees voluntarily donate funds towards vetted community empowerment initiatives while Sahel matches the donated funds. This fosters the development of thriving communities around us through the implementation of humanitarian projects across a range of intervention areas such as education, health and environment.

Some of our projects include:



Education Impact Project



Health Impact Project



Environment Impact Project



OUR COLLABORATORS AND PARTNERS

We partner with government institutions, the private sector, leading international development agencies and NGOs to design and execute projects.



CONTACT US

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